

# Press release

15 August 2018

## Dolfin Group makes strong progress against strategic plan in first half of 2018

Dolfin, an independent and agile wealth management platform, today announced highlights of its strong 2018 H1 performance, including:

- Malta custody and depositary licence secured by Dolfin Asset Services (Ltd), the Group's operation in Malta
- New Malta office opened in Valetta, with a local team expanded to nine people, and several clients already on-boarded
- 22 new hires – including in fixed income asset management, quantitative analysis, China Desk and relationship management - taking total global headcount up 14%.
- 30% growth in private and institutional client numbers
- Client assets now approaching \$1.7bn

Denis Nagy, CEO, Dolfin said: “In the first half of 2018, we have been focused on enabling professional financial advisers to enhance their client propositions. We've established strategically important partnerships, expanded our team, and launched our events programme. Most importantly though, we have increased the depth and breadth of our offering both here in the UK and in continental Europe via Malta. That's critical: our clients now have the choice between booking in London or Valetta and can expect the same world-class service either way.”

Supporting its growth trajectory, Dolfin has made significant team appointments with Bastian Wagner, Anton Gorbunenko, and Jay Williams joining the Investment Management, Sales, and China Desk respectively and contributing to a global headcount of more than 100.

The second half of 2018 will see Dolfin continue to leverage technology in wealth management to address advisor efficiency and relevance.

Nagy said: “This year, more than ever, we are focusing on the opportunity afforded by technology – both in terms of how it can empower our own investment process and the disruptive innovation it can create across a multitude of sectors from biotech to automotive – and of course wealth management itself.”

### About Dolfin

Dolfin is an independent and agile wealth management platform. We provide world-class custody, execution and asset management to institutional investors, financial advisers and their private clients.

We pride ourselves on our ability to help, to be a one-stop-shop. This has earned us the status of true partner to our clients, who repeatedly come to us first with their new projects and ideas.

We open investment accounts promptly and safeguard assets; share our infrastructure; provide access to capital markets worldwide; and offer sophisticated investment expertise.

Our platform enables the likes of wealth managers, external asset managers, multi-family offices, boutique private banks and emerging fund managers to grow their business with simplicity and speed.

Founded as a London-based wealth boutique in 2013, today we offer diversified financial solutions, an international presence, and our own bespoke technology. Although we now look after more than \$1.6bn of client assets and handle around \$650m of brokerage flow every month, the commitment that drove us in those early days endures: we think differently and act faster than most.



## More information

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